

Energy Transition Initiatives in Indonesia

Sojitz Corporation

27th November 2024



Corporate Overview



■ Sojitz: Japanese multinational Trading & Investment company engaged in a wide range of businesses

■ FY2023 : Finance highlight

Revenue	USD 16.6 bil
EBITDA	USD 1.2 bil
Net Income	USD 700 mil
Total assets	USD 18.3 bil

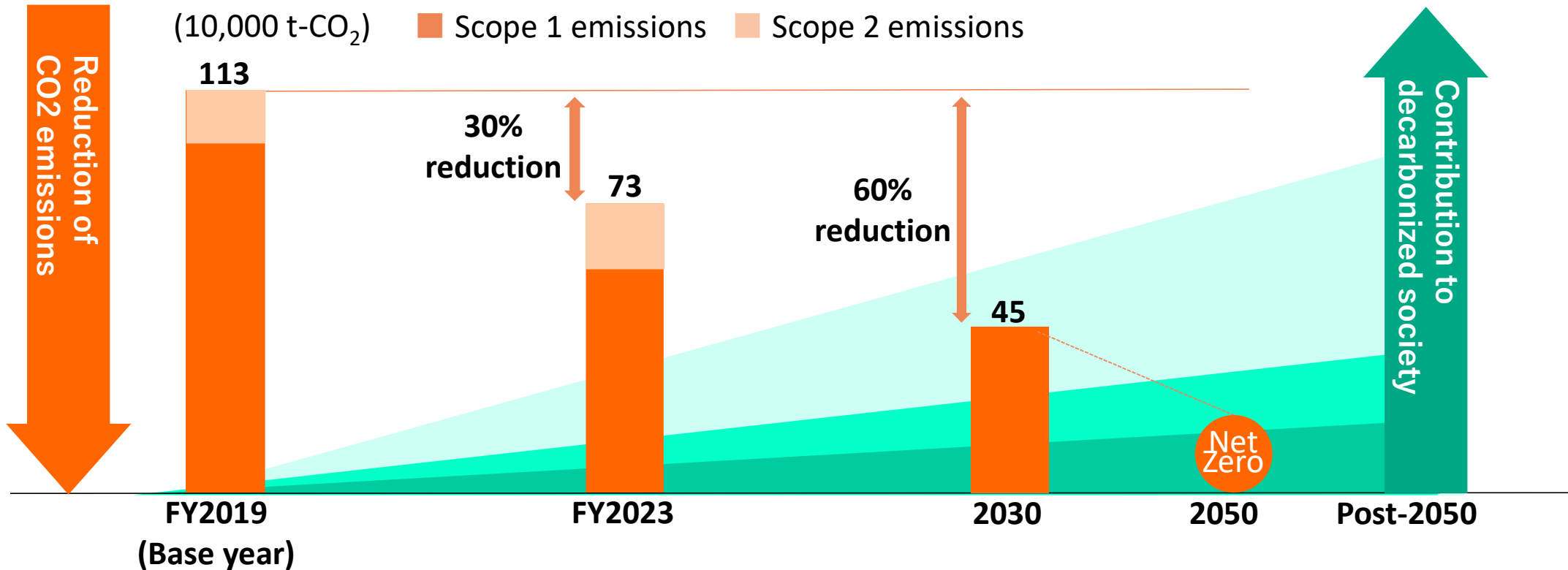


■ 7 Business Divisions



Our Target

- Scope 1+2** Reduce emissions 60% by 2030, **Net zero** emissions by **2050**
- Scope 3** Eliminate all Coal and Oil
- New Biz.** **New energy solutions** such as Hydrogen, ammonia, Biofuel, Offset solutions, etc



Energy History of Sojitz Group Activities in Indonesia

History of Energy business

1970's	 <p>Badak LNG A World Class Energy Company</p>	Bontang LNG Project
1980's		Bontang Expansion Project Berau Coal (Coal Mining)
1990's		Kaltim Methanol Industri (Methanol) Tans-Pacific Petrochemical Indotama Puradelta Lestari (Deltamas Industrial Estate) Tangguh LNG Project
2010's		Jawa Satu Power (LNG to Power IPP)
2020's		Surya Nippon Nusantara (C&I Solar Service) Bayu Buana Gemilang (Gas Supply) Tangguh Expansion Phase 2 (CCUS/EGR)



〈Bontang LNG- signing ceremony〉



〈Jawa Satu Power Plant〉

We have consistently contributed innovative energy solutions in collaboration with the government and local partners in Indonesia.

Overview

Developer	PT. Puradelta Lestari Tbk (“Deltamas”)
Share	Sinarmas Land(57.28%) / Sojitz(25%) / others
Area	3,200ha - Industrial Area(GIIC) : 2,200ha (>180 companies) - Residential & Commercial Area : 1,000ha
Industrial Tenants	     



Decarbonization in Deltamas City

Execution of the MOU with Sinar Mas Land

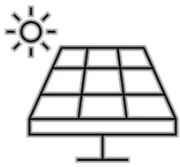
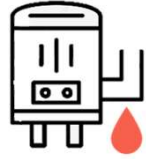




AZEC Tokyo Meeting in Dec '23

- MOU outline :
“Collaboration on studying energy solutions for decarbonization in Deltamas City”



- Our present Initiatives :
Conducting F/S (Feasibility Study) on following needs under Global South Subsidy program from METI

Renewable Energy	EaaS (energy as a service)	Biogas/Biomethane
	 (boiler)  (chiller)	

Renewable Energy Company

- Company Name : PT. Surya Nippon Nusantara
- Share : SUN ENERGY(51%) / Sojitz(49%)
- Business : Rooftop Solar Business for C&I sectors

Service Provider for Rooftop Solar (Installation, Owning, and O&M)



Commercial & Industry
Customers

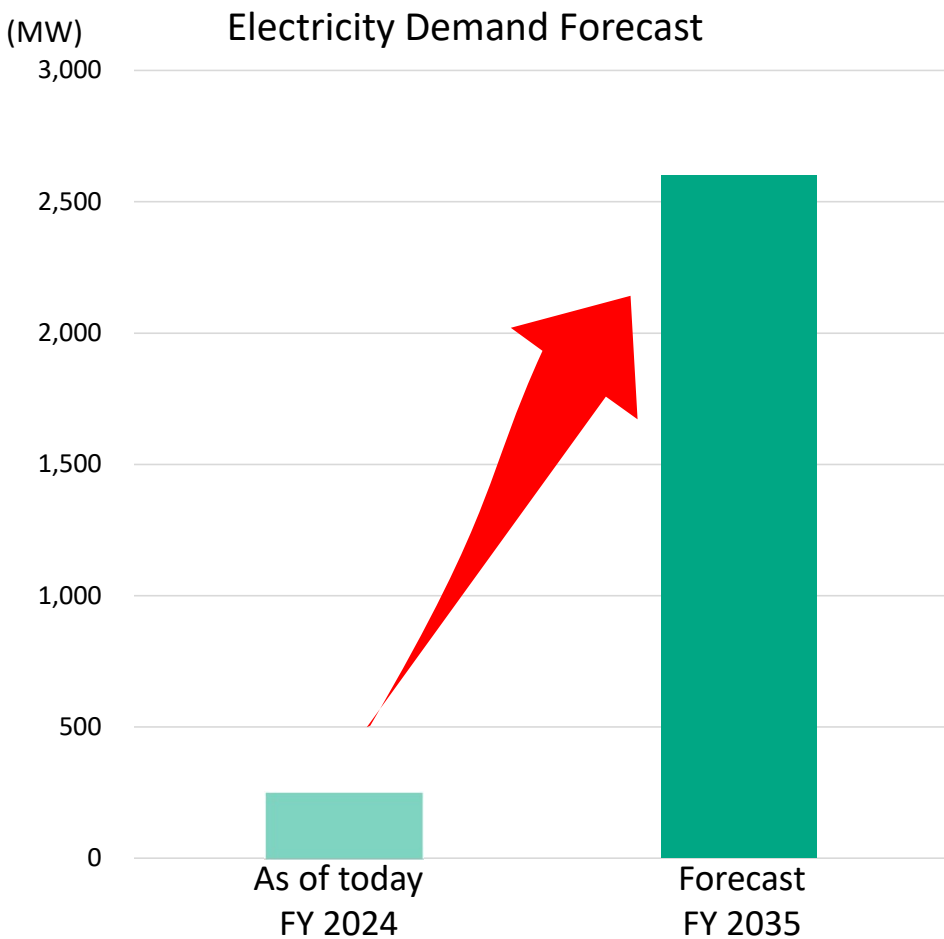


AEON Deltamas, the largest in ASEAN

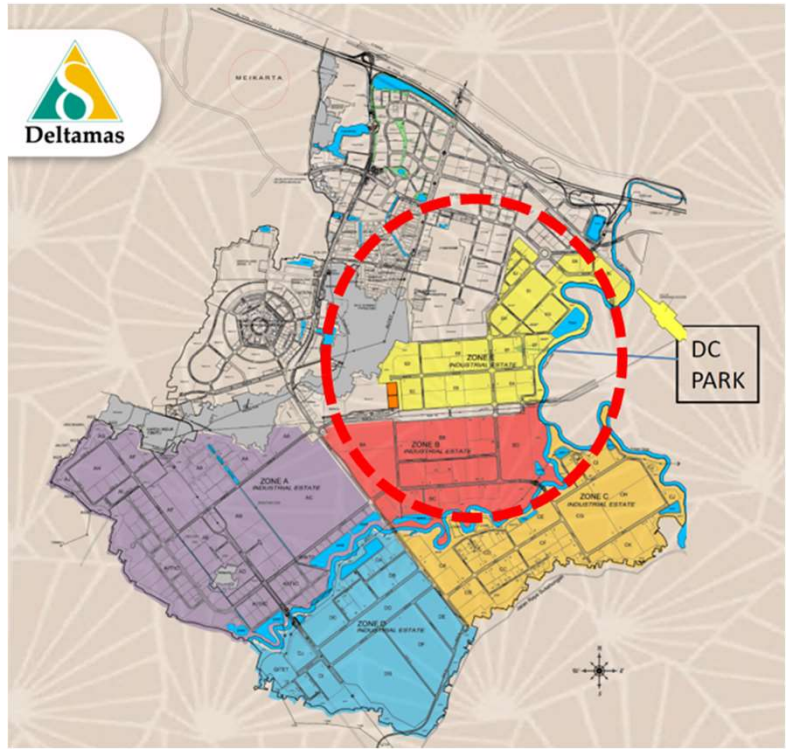


Deltamas's Electricity Demand from Data Center

Electricity Demand in Deltamas



Data Center Map in Deltamas Industrial Park

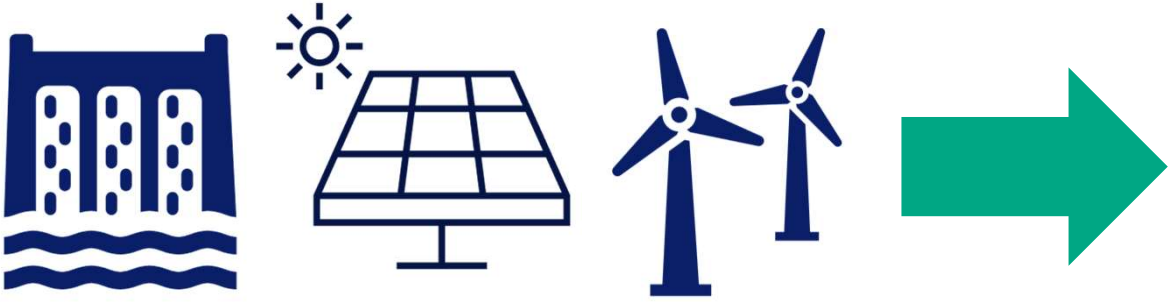


Demand will increase by **10 times** mainly because of Data Centers who have **strong needs for renewable energy**

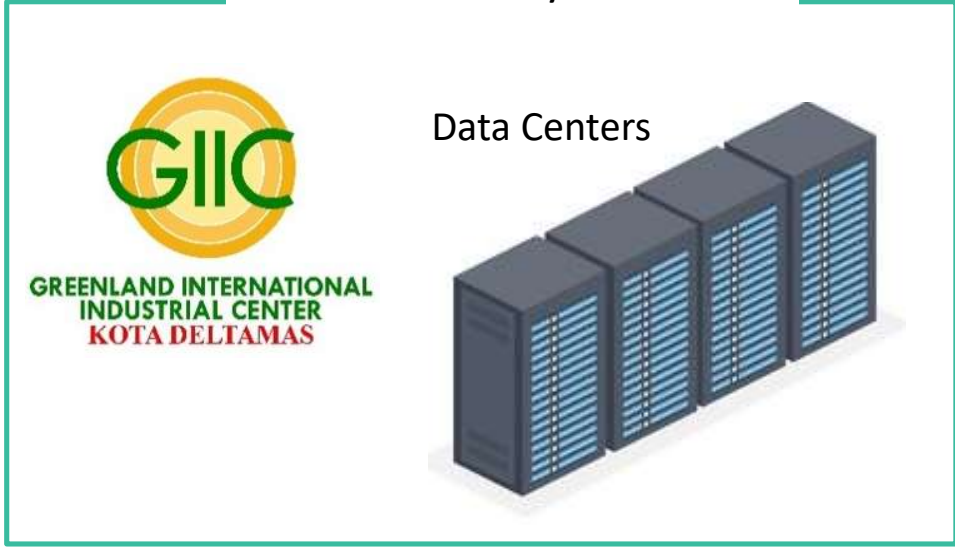
Strategy for Renewable Energy

Our Vision

Collaboration with industry stakeholders



Deltamas City Tenants



Seeking collaboration with industry stakeholders, for large-scale renewable energy development to meet green demand from DCs.